## Sales Manager

### Responsibilities:

* Responsible for the whole sales process for the best online vehicles marketplace in Indonesia.  As an experienced sales manager, you will have meetings with top management of the biggest car showrooms and vehicle trading companies in Indonesia and sell them comprehensive contracts to advertise all cars, motorcycles and commercial vehicles on carmudi.co.id. Among other tasks, it will involve leading the sales team, giving coaching sessions to staff members and ensuring customer loyalty

### Requirements:

## Male/Female; age: 25-38 years old

## Graduated from reputable University (in any major; graduated from Business Management/Administration, Economics could be an advantages)

* Willing to working in targeting atmosphere
* Experienced as a Sales Manager min. 2 years.
* Having knowledge about automotive industry
* Fluent in English both writing and speaking

## Head of Account Management

### Responsibilities:

* Responsible for the whole sales process for the best online vehicles marketplace in Indonesia.  Among other tasks, it will involve leading the Account Management team, currently 16 fte, in 6 offices around the country, giving coaching sessions to staff members, ensuring customer loyalty, plan the strategy to achieve the target and maintain and develop the entire corporate sales performance to achieve the target. As an experienced sales manager, you will have meetings with top management of the biggest car showrooms and vehicle trading companies in Indonesia and sell them comprehensive contracts to advertise all cars, motorcycles and commercial vehicles on carmudi.co.id.

### Requirements:

* Male/Female; age: 28-38 years old
* Graduated from reputable University (in any major)
* Having experiences in automotive industry and or having the knowledge about automotive industry.
* Experienced as a Head of Account Management min. 2 years
* Having the knowledge about the designation about system of maintaining account management services and after sales relationship
* Fluent in English both writing and speaking

## Public Relations Manager

### Responsibilities:

* Make company release and distribute the release to media online and offline
* Organize media gathering, build and maintain relationship with media
* Work close with PR team in Germany with tight PR target
* Supervise PR team

### Requirements:

* Male/Female; age: 28-38 years old
* Graduated from reputable University (in any major, graduated from Communication or Public Relations studies could be an advantages)
* Having experiences in automotive industry and or having the knowledge about automotive industry
* Experienced as Public Relations Manager min. 2 years
* Having the knowledge about creating press release.
* Having the knowledge about the designation about system of public relations management.
* Fluent in English both writing and speaking

## Content Collection

### Responsibilities:

* Meet client, build good relationship with dealers and car showroom
* Get data and pictures from customer
* Update data and pictures from customer

### Requirements:

* Male;
* Graduated from SMK/D3 in any discipline
* Having experience as collection in the field
* Having the experiences as collection at least 1 year
* Having the knowledge about Jabodetabek area
* (Requirement: Jakarta, Bandung, Semarang, Surabaya, Yogyakarta)

## Account Management Executive

### Responsibilities:

* To pursue our ambitious expansion strategy, we are looking to further strengthen our team with an Account Executive for Carmudi.co.id. The Account Executive is responsible for the whole account management process for the best online vehicles marketplace in Jabodetabek area. As an professional AE, you will maintain and doing account management, meet the clients with top management of all car showrooms and vehicle trading companies in Jakarta and keep good relationship with them and ensuring customer loyalty

### Requirements:

* Male/Female; max 38 years old
* Having the experience as Account Executive at least 2 years
* Having the knowledge about automotive industry
* Having sales minded and targeting person
* Location (Jakarta, Bandung, Surabaya)
* Fluent in English both writing and speaking

## Content Uploader

### Responsibilities:

* Daily task to upload data and picture to company website
* Knowing basic html to fix any problem for uploading data
* To move a website and databases to a new webserver

### Requirements:

* Male/Female; min; 21 years old
* Graduated from IT major or from reputable university
* Having knowledge about content website loader and IT knowledge
* Having experiences from online marketing business at least 1 year
* Fresh graduate welcome to apply



Carmudi Indoensia adalah situs jual beli kendaraan yang memberikan penawaran terbaik dalam pasar mobil di Indonesia.

Gedung Menara Bidakara I, 6fl , Kav 71 – 73, Pancoran, Jakarta

Website: <http://www.carmudi.co.id/>

Send your CV and application to: tuti.nurhaningsih@carmudi.co.id